# Corporate Data

# Subsidiaries and Affiliates

Dentsu conducts its business together with its subsidiaries and affiliates. As of December 31, 2018, the Dentsu Group includes 976 consolidated subsidiaries and 74 affiliated companies accounted for by the equity method.

# Consolidated Subsidiaries

#### Dentsu East Japan Inc.

Geographic Area: Japan Equity Held by Dentsu: 100.0% Description of Business: Advertising in the Kanto and Tohoku regions as well as Shizuoka and Niigata prefectures

#### Dentsu West Japan Inc.

Geographic Area: Japan Equity Held by Dentsu: 100.0% Description of Business: Advertising in the Chugoku region and Shikoku as well as Hyogo, Ishikawa, Fukui and Toyama prefectures

# Dentsu Kyushu Inc.

Geographic Area: Japan
Equity Held by Dentsu: 100.0%
Description of Business: Advertising in Kyushu

#### Dentsu Hokkaido Inc.

Geographic Area: Japan Equity Held by Dentsu: 100.0% Description of Business: Advertising in Hokkaido

#### Dentsu Meitetsu Communications Inc.\*1

Geographic Area: Japan Equity Held by Dentsu: 50.0% Description of Business: Total advertising services, specializing in promotion and out-of-home media

### The Goal Inc.

Geographic Area: Japan Equity Held by Dentsu: 100.0% Description of Business: Fashion and accessories industry advertising

# Dentsu Ad-Gear Inc.

Geographic Area: Japan Equity Held by Dentsu: 66.7% Description of Business: Advertising firm specializing in out-of-home media and store promotions

# Cyber Communications Inc.

Geographic Area: Japan Equity Held by Dentsu: 100.0% Equity Held Indirectly: 100.0% Description of Business: Internet-based advertising media rep

### Dentsu Digital Inc.

Geographic Area: Japan Equity Held by Dentsu: 100.0% Description of business: Consulting, development and implementation, management and operation in all digital marketing domains

# Dentsu Live Inc.

Geographic Area: Japan
Equity Held by Dentsu: 100.0%
Description of Business: Planning and production
of events, support of operations related to event
spaces, etc.

# Dentsu Tec Inc.

Geographic Area: Japan Equity Held by Dentsu: 100.0% Description of Business: Planning and production for sales promotions, events, commercials, print, etc.

# Dentsu Direct Marketing Inc.

Geographic Area: Japan Equity Held by Dentsu: 100.0% Description of Business: Provision of solutions related to direct and digital marketing

# Information Services International-Dentsu, Ltd. $^{*2}$ \* $^3$

Geographic Area: Japan
Equity Held by Dentsu: 61.8%
Equity Held Indirectly: 0.0%
Description of Business: Information systems
building; software sales and support
for various business areas

#### Dentsu Works Inc.

Geographic Area: Japan Equity Held by Dentsu: 100.0% Description of Business: Environment-related consulting, building management, real estate services and business consulting services

# Dentsu Aegis Network Ltd.\*3

Geographic Area: United Kingdom Equity Held by Dentsu: 100.0% Description of Business: Headquarters of the Dentsu Group's global business, which oversees operations outside of Japan

# Dentsu Aegis London Ltd.

Geographic Area: United Kingdom Equity Held by Dentsu: 100.0% Equity Held Indirectly: 100.0%

# Aegis International Ltd.\*3

Geographic Area: United Kingdom Equity Held by Dentsu: 100.0% Equity Held Indirectly: 100.0%

# Portman Square US Holdings Ltd.\*3

Geographic Area: United Kingdom Equity Held by Dentsu: 100.0% Equity Held Indirectly: 100.0%

# Aegis Group Participations Ltd.\*1

Geographic Area: United Kingdom Equity Held by Dentsu: 100.0% Equity Held Indirectly: 100.0%

### Aegis Toriton Ltd.

Geographic Area: United Kingdom Equity Held by Dentsu: 100.0% Equity Held Indirectly: 100.0%

# Aegis GPS Holdings Ltd.\*3

Geographic Area: United Kingdom Equity Held by Dentsu: 100.0% Equity Held Indirectly: 100.0%

# Aegis Finance Ltd.\*

Geographic Area: United Kingdom Equity Held by Dentsu: 100.0% Equity Held Indirectly: 100.0%

# DAN Regents Place Finance\*3

Geographic Area: United Kingdom Equity Held by Dentsu: 100.0% Equity Held Indirectly: 100.0%

# Dentsu Aegis Network Central Europe Holding GmbH

Geographic Area: Germany Equity Held by Dentsu: 100.0% Equity Held Indirectly: 100.0%

### Dentsu Aegis Network Central Europe GmbH

Geographic Area: Germany Equity Held by Dentsu: 100.0% Equity Held Indirectly: 100.0%

# Dentsu Aegis Network France SAS\*3

Geographic Area: France Equity Held by Dentsu: 100.0% Equity Held Indirectly: 100.0%

#### Aegis International Holding Company BV\*3

Geographic Area: Netherlands Equity Held by Dentsu: 100.0% Equity Held Indirectly: 100.0%

# Dentsu McGarry Bowen, LLC\*3

Geographic Area: U.S.A. Equity Held by Dentsu: 100.0% Equity Held Indirectly: 100.0%

# 360i LLC\*3

Geographic Area: U.S.A. Equity Held by Dentsu: 100.0% Equity Held Indirectly: 100.0%

# Dentsu Aegis Network US Holdings, Inc.\*3

Geographic Area: U.S.A. Equity Held by Dentsu: 100.0% Equity Held Indirectly: 100.0%

# Merkle Group Inc.

Geographic Area: U.S.A. Equity Held by Dentsu: 74.0% Equity Held Indirectly: 74.0%

# Dentsu Aegis (Shanghai) Investment Co., Ltd.

Geographic Area: China Equity Held by Dentsu: 100.0% Equity Held Indirectly: 100.0%

#### Beijing Dentsu Advertising Co., Ltd.

Geographic Area: China Equity Held by Dentsu: 98.0%

# Dentsu Aegis Network Australia Holdings Pty Ltd.\*3

Geographic Area: Australia Equity Held by Dentsu: 100.0% Equity Held Indirectly: 100.0%

and 940 other companies

- \*1 Although Dentsu's ownership is 50% or less, the Company is considered a subsidiary because Dentsu exerts effective control.
- \*2 It is a Company which Submits Annual Securities Report.
- \*3 It is a Specified Subsidiary.

# Affiliated Companies Accounted for by the Equity Method

# Video Research Ltd.

Geographic Area: Japan Equity Held by Dentsu: 34.2% Description of Business: TV audience rating surveys, radio audience rating surveys and other research

#### D2C Inc.

Geographic Area: Japan Equity Held by Dentsu: 46.0% Description of Business: Advertising for i-mode and other mobile platforms

# Septeni Holdings Co., Ltd.\*1

Geographic Area: Japan Equity Held by Dentsu: 21.0% Description of Business: Internet-based advertising and media Rep

and 71 additional companies

# Information for Shareholders (As of December 31, 2018)

#### Corporate Headquarters

1-8-1, Higashi-shimbashi, Minato-ku, Tokyo 105-7001, Japan

Phone: +81-3-6216-5111

# Contact Info

Investor Relations Department, Corporate Strategy Division, 1-8-1, Higashi-shimbashi, Minato-ku, Tokyo 105-7001, Japan

Email: irmail@dentsu.co.jp

#### Stock Exchange Listing

Tokyo Stock Exchange, First Section Securities code: 4324

#### Capita

74,609.81 million yen

Total Number of Shares Issued

288,410,000

# **General Meeting of Shareholders**

The Ordinary General Meeting of Shareholders is held in Tokyo in March each year.

#### Transfer Agent

The Mitsubishi UFJ Trust and Banking Corporation 4-5, Marunouchi 1-Chome, Chiyoda-ku, Tokyo 100-8212, Japan

#### Internet Address

http://www.dentsu.com

# Share Information (As of December 31, 2018)

# Breakdown of Shareholders by Type

	Number of Shareholders	Number of Shares Held	Percentage of Total Number of Shares Issued
Japanese financial institutions	82	103,455,246	35.87
Japanese securities firms	38	6,709,939	2.33
Other Japanese corporations	607	77,016,949	26.70
Japanese individuals and others (Including treasury stock)	34,721	44,902,744	15.57
Foreign institutions and individuals	668	56,325,122	19.53
Total	36,116	288,410,000	100.00

# Major Shareholders (Top 10)

Major Shareholders	Number of Shares Held	Percentage of Total Number of Shares Issued
The Master Trust Bank of Japan, Ltd. (Trust accounts)	39,365,600	13.65
Japan Trustee Services Bank, Ltd. (Trust accounts)	22,461,100	7.79
Kyodo News	18,988,800	6.58
Jiji Press, Ltd.	16,328,680	5.66
Dentsu Inc.	6,513,459	2.26
Group Employees' Stockholding Association	5,916,491	2.05
Mizuho Bank, Ltd.	5,000,000	1.73
Yoshida Hideo Memorial Foundation	4,984,808	1.73
Recruit Holdings Co., Ltd.	4,929,900	1.71
Japan Trustee Services Bank, Ltd. (Trust account 5)	4,568,300	1.58

Note: The percentage of total number of share shows the ratio of shares held by each investor to the total number of issued shares.

<sup>\*1</sup> It is a Company Which Submits Annual Securities Report.